



**SELEX**

Communications

A Finmeccanica Company

**SAILOR®**

**Thrane & Thrane**

SATELLITE  
COMMUNICATIONS

RETAIL

PRICE LIST

Valid from 12th February  
2010

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SELEX Communications Ltd reserves the right to alter the specifications and pricing for all products mentioned without notice.

Every effort has been made to ensure that the information within this document is correct. However, we cannot be held liable for any misprints that may occur.

Product descriptions are intended as a guide only, for a complete description please contact us.

All prices:

- Are available subject to our standard terms and conditions,
- In Euros (€),
- Are subject to availability,
- Exclude VAT & carriage, carriage is charged at cost plus 10%
- Ex-works Chelmsford unless otherwise specified.
- Are valid from 12<sup>th</sup> February 2010 until 31<sup>st</sup> December 2010, or until an updated version of the price list is issued
- Paper copies of this price list will not be maintained.

## SAILOR TT-3026M Maritime mini-C

<b>Basic Components:</b>		<i>Item Qty in</i>	<i>Manufacturer's</i>
<i>Item Number:</i>	<i>Description:</i>	<i>Complete System:</i>	<i>Suggested Retail</i>
			<i>Price</i>
			<i>Total</i>
			<i>( EUR )</i>
403026M-00500	SAILOR maritime mini-C system with messaging capabilities Basic system consisting of: - TT-3026M Antenna/Transceiver unit with built-in GPS - User and installation manual - easyMail software	1	1.750,00
<b>Basic Components Cost:</b>			<b>1.750,00</b>
<b>Sub-Components (required for full system):</b>			
<i>Item Number:</i>	<i>Description:</i>	<i>Item Qty in</i>	<i>Total</i>
		<i>Complete System:</i>	<i>( EUR )</i>
403616D	TT-3616D Interconnection Box	1	334,00
403026-942	Connection Cable, 10 meter	1	179,00
403026-101	1" Pole Mount kit	1	72,00
<b>Additional Cost to Make a Complete System:</b>			<b>585,00</b>

### Options & Accessories:

<i>Item Number:</i>	<i>Description:</i>	<i>Price</i>
		<i>( EUR )</i>
<b>Cables</b>		
403026-942	Connection Cable, 10 meter	179,00
403026-943	Connection Cable, 20 meter	250,00
403000SSA-947	Connection Cable, 50 meter	385,00
403026-944	RS-232 DB-9 Plug with Screw terminals	50,00
403026-958	Connection cable 75M	825,00
403026-959	Connection cable 100M	1.075,00
<b>Mounting Accessories</b>		
403026-101	1" Pole Mount kit	72,00
403026-103	Adjustable pole/railing mount	72,00
<b>Power Supply</b>		
80119410	SAILOR NI63S Power supply, 110/220V AC to 24V DC, 7A, black	260,00
<b>Message Data Terminal Unit</b>		
403601G	Keyboard incl. Trackball mouse	185,00
403606XP-00500	SAILOR VMS Message & Monitoring Station Includes: - Ruggedized PC & Monitor (403606XP-00500) - Mounting Bracket (403606E-910) - Windows XP Operating Software - EasyMail (VMS) Software pre-installed - US NMFS catch reporting & declarations forms - 12Vdc Galvanized Isolated for Electrolysis - In-Port Button (mounted) - Distress Button ( mounted) - mini-C breakout Box (internally mounted) (not for GMDSS installations)	2.725,00

## SAILOR TT-3026S Maritime mini-C with EGC

		<i>Manufacturer's Suggested Retail Price</i>	
<b>Basic Components:</b>		<i>Item Qty in Complete System:</i>	<i>Total ( EUR )</i>
<i>Item Number:</i>	<i>Description:</i>		
403026S-00500	SAILOR maritime mini-C system with Safety Net/EGC and messaging capabilities. Basic system consisting of: - TT-3026S Antenna/Transceiver unit with built-in GPS - User and installation manual - easyMail software	1	1.975,00
		<b>Basic Components Cost:</b>	<b>1.975,00</b>
<b>Sub-Components (required for full system):</b>		<i>Item Qty in Complete System:</i>	<i>Total ( EUR )</i>
<i>Item Number:</i>	<i>Description:</i>		
403616D	TT-3616D Interconnection Box	1	334,00
403026-101	1" Pole Mount kit	1	72,00
403026-942	Connection Cable, 10 meter	1	179,00
		<b>Additional Cost to Make a Complete System:</b>	<b>585,00</b>

### Options & Accessories:

<i>Item Number:</i>	<i>Description:</i>	<i>Price ( EUR )</i>
<b>Cables</b>		
403000SSA-947	Connection Cable, 50 meter	385,00
403026-942	Connection Cable, 10 meter	179,00
403026-943	Connection Cable, 20 meter	250,00
403026-944	RS-232 DB-9 Plug with Screw terminals	50,00
403026-958	Connection cable 75M	825,00
403026-959	Connection cable 100M	1.075,00
<b>Mounting Accessories</b>		
403026-101	1" Pole Mount kit	72,00
403026-103	Adjustable pole/railing mount	72,00
<b>Power Supply</b>		
80119410	SAILOR NI63S Power supply, 110/220V AC to 24V DC, 7A, black	260,00
<b>Message Data Terminal Unit</b>		
403601G	Keyboard incl. Trackball mouse	185,00
403606XP-00500	SAILOR VMS Message & Monitoring Station Includes: - Ruggedized PC & Monitor (403606XP-00500) - Mounting Bracket (403606E-910) - Windows XP Operating Software - EasyMail (VMS) Software pre-installed - US NMFS catch reporting & declarations forms - 12Vdc Galvanized Isolated for Electrolysis - In-Port Button (mounted) - Distress Button ( mounted) - mini-C breakout Box (internally mounted) (not for GMDSS installations)	2.725,00

## SAILOR TT-3026D Maritime mini-C with non-SOLAS distress

<b>Basic Components:</b>		<i>Item Qty in</i>	<i>Manufacturer's Suggested Retail Price</i>
<i>Item Number:</i>	<i>Description:</i>	<i>Complete System:</i>	<i>Total ( EUR )</i>
403026D-00500	SAILOR maritime mini-C system with EGC and non-SOLAS distress Basic system consisting of: - TT-3026D Antenna/Transceiver unit with built-in GPS - TT-3042E Remote Distress Alarm - TT-3616D Break-Out Box - 403026-101 Pole Mount kit 1" - User and installation manual - easyMail software	1	2.275,00
<b>Basic Components Cost:</b>			<b>2.275,00</b>
<b>Sub-Components (required for full system):</b>		<i>Item Qty in</i>	<i>Total ( EUR )</i>
<i>Item Number:</i>	<i>Description:</i>	<i>Complete System:</i>	<i>Total ( EUR )</i>
403026-942	Connection Cable, 10 meter	1	179,00
<b>Additional Cost to Make a Complete System:</b>			<b>179,00</b>

### Options & Accessories:

<i>Item Number:</i>	<i>Description:</i>	<i>Price ( EUR )</i>
<b>Cables</b>		
403000SSA-947	Connection Cable, 50 meter	385,00
403026-942	Connection Cable, 10 meter	179,00
403026-943	Connection Cable, 20 meter	250,00
403026-944	RS-232 DB-9 Plug with Screw terminals	50,00
403026-958	Connection cable 75M	825,00
403026-959	Connection cable 100M	1.075,00
<b>Mounting Accessories</b>		
403026-101	1" Pole Mount kit	72,00
403026-103	Adjustable pole/railing mount	72,00
<b>Power Supply</b>		
80119410	SAILOR NI63S Power supply, 110/220V AC to 24V DC, 7A, black	260,00

### Message Data Terminal Unit

403601G	Keyboard incl. Trackball mouse	185,00
403606XP-00500	SAILOR VMS Message & Monitoring Station Includes: - Ruggedized PC & Monitor (403606XP-00500) - Mounting Bracket (403606E-910) - Windows XP Operating Software - EasyMail (VMS) Software pre-installed - US NMFS catch reporting & declarations forms - 12Vdc Galvanized Isolated for Electrolysis - In-Port Button (mounted) - Distress Button ( mounted) - mini-C breakout Box (internally mounted) (not for GMDSS installations)	2.725,00

## SAILOR TT-3000EB mini-C GMDSS System

<b>Basic Components:</b>		<i>Item Qty in</i>	<i>Manufacturer's</i>
<i>Item Number:</i>	<i>Description:</i>	<i>Complete System:</i>	<i>Suggested Retail</i>
			<i>Price</i>
			<i>Total</i>
			<i>( EUR )</i>
403000EB-00500	Sailor TT-3000EB Basic mini-C GMDSS system. Package consisting of: - TT-3026C mini-C GMDSS/SOLAS transceiver/antenna unit w. GPS - TT-3606E Message Terminal - TT-3601E compact keyboard - TT-3616C Junction box - 403026-101 1" pole mount - 403026-943 Connection Cable, 20 meter - user/installation manual	1	5,100.00
<b>Basic Components Cost:</b>			<b>5,100.00</b>
<b>Sub-Components (required for full system):</b>		<i>Item Qty in</i>	<i>Total</i>
<i>Item Number:</i>	<i>Description:</i>	<i>Complete System:</i>	<i>( EUR )</i>
80119410	SAILOR NI63S Power supply, 110/220V AC to 24V DC, 7A, black	1	260.00
8012520006	SAILOR HI252B/TT-3608A Parallel printer, 12/24V, black/grey	1	975.00
405042A-THRBL	SAILOR AP5042 Inmarsat-C Alarm Panel, Blue	1	350.00
<b>Additional Cost to Make a Complete System:</b>			<b>1,585.00</b>

### Options & Accessories:

<i>Item Number:</i>	<i>Description:</i>	<i>Price</i>
		<i>( EUR )</i>
<b>Other variants of the Basic Components</b>		
403000EB-00510	SAILOR TT-3000EB GMDSS basis system incl.: - TT-3026C mini-c GMDSS/SOLAS transceiver with GPS and omnidirectional antenna - TT-3606E Message Terminal - TT-3616C Junction box - TT-3601E compact keyboard - Opt. 101 pole mount - Opt. 946 50 m connection cable	5,175.00

### Options

403000E-913	SAILOR SSAS add-on kit incl. - 2 pcs. Alert buttons with 50 meter cable - 1 pcs test button with 50 meter cable - pin code for activating the SSAS option	875.00
403000E-916	SAILOR SSAS add-on kit (US Version) incl. - 2 pcs. Alert buttons with 50 meter cable - 1 pcs test button with 50 meter cable - pin code for activating the SSAS option	875.00
403606E-003	Opt. NMEA Adapter	240.00
403606E-910	Mounting Cradle for TT-3606E Message Terminal	67.00

### Cables

403000SSA-947	Connection Cable, 50 meter	385.00
403026-942	Connection Cable, 10 meter	179.00
403026-943	Connection Cable, 20 meter	250.00
403026-944	RS-232 DB-9 Plug with Screw terminals	50.00

## SAILOR TT-3000EB mini-C GMDSS System

403026-958	Connection cable 75M	825,00
403026-959	Connection cable 100M	1.075,00
<b><i>Mounting Accessories</i></b>		
405065A-920	Flush mounting kit for AP5065 and AP5042	55,00
<b><i>Alarm Panels</i></b>		
403043CP-2-THRBG	SAILOR TT-3043CP-2 Console Alarm Panel for 2 Inmarsat mini-C's, Black/Grey	667,00
403043CP-2-THRBL	SAILOR TT-3043CP-2 Console Alarm Panel for 2 Inmarsat mini-C's, Blue	667,00
403043CP-2-THRGR	SAILOR TT-3043CP-2 Console Alarm Panel for 2 Inmarsat mini-C's, Green	667,00
403043CP-THRBG	SAILOR TT-3043CP Console Alarm Panel for 1 Inmarsat mini-C's, Black/Grey	350,00
403043CP-THRBL	SAILOR TT-3043CP Console Alarm Panel for 1 Inmarsat mini-C's, Blue	350,00
403043CP-THRGR	SAILOR TT-3043CP Console Alarm Panel for 1 Inmarsat mini-C's, Green	350,00
405065A-THRBG	SAILOR AP5065 Alarm Panel for TT-3000E, System 5000 MF/HF, RT5022 Black/grey	955,00
405065A-THRBL	SAILOR AP5065 Alarm Panel for TT-3000E, System 5000 MF/HF, RT5022 Blue	955,00
405065A-THRGR	SAILOR AP5065 Alarm Panel for TT-3000E, System 5000 MF/HF, RT5022 Green	955,00
405042A-THRBL	SAILOR AP5042 Inmarsat-C Alarm Panel, Blue	350,00
405042A-THRBG	SAILOR AP5042 Inmarsat-C Alarm Panel, Black/Grey	350,00
405042A-THRGR	SAILOR AP5042 Inmarsat-C Alarm Panel, Green	350,00

## SAILOR 3000 LRIT

<b>Basic Components:</b>		<i>Item Qty in Complete System:</i>	<i>Manufacturer's Suggested Retail Price Total ( EUR )</i>
<i>Item Number:</i>	<i>Description:</i>		
403000LT-00500	SAILOR TT-3000LT mini-C Long Range Identification and Tracking System Basic system includes - TT-3026M Antenna/Tranceiver unit - 403026-101 Pole Mount kit 1" - 403026-943 Connection cable 20 meter - User/installation manual	1	1.775,00
<b>Basic Components Cost:</b>			<b>1.775,00</b>

### **Options & Accessories:**

<i>Item Number:</i>	<i>Description:</i>	<i>Price ( EUR )</i>
<b>Other variants of the Basic Components</b>		
403000LT-00510	SAILOR TT-3000LT mini-C Long Range Identification and Tracking System Basic system includes - TT-3026M Antenna/Tranceiver unit - 403026-101 Pole Mount kit 1" - 403000SSA-947 Connection cable 50 meter - User/installation manual	1.900,00

### **Cables**

403026-940	Connection Cable, 5 meter with 90 degree angular plug	108,00
403026-941	Connection Cable, 5 meter	108,00
403026-942	Connection Cable, 10 meter	179,00
403026-943	Connection Cable, 20 meter	250,00
403000SSA-947	Connection Cable, 50 meter	385,00
403026-958	Connection cable 75M	825,00
403026-959	Connection cable 100M	1.075,00

### **Mounting Accessories**

403026-103	Adjustable pole/railing mount	72,00
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## SAILOR TT-3000SSA mini-C Ship Security Alert System

<b>Basic Components:</b>		<i>Item Qty in</i>	<i>Manufacturer's</i>
<i>Item Number:</i>	<i>Description:</i>	<i>Complete System:</i>	<i>Suggested Retail</i>
			<i>Price</i>
			<i>Total</i>
			<i>( EUR )</i>
403000SSA-00500	SAILOR mini-C Ship Security Alert System. Basic system consisting of: - TT-3026M Antenna/Transceiver unit with built-in GPS - 403026-101 Pole Mount kit 1" - TT-3616D Break-Out Box - 403026-943 Connection cable, 20 meter - 403000SSA-911 Alert buttons with 50 meter cable (2 pcs) - 403000SSA-912 Test button with 50 meter cable - User/installation manual	1	2.450,00
<b>Basic Components Cost:</b>			<b>2.450,00</b>
<b>Sub-Components (required for full system):</b>		<i>Item Qty in</i>	<i>Total</i>
<i>Item Number:</i>	<i>Description:</i>	<i>Complete System:</i>	<i>( EUR )</i>
80119410	SAILOR NI63S Power supply, 110/220V AC to 24V DC, 7A, black	1	260,00
<b>Additional Cost to Make a Complete System:</b>			<b>260,00</b>

### Options & Accessories:

<i>Item Number:</i>	<i>Description:</i>	<i>Price</i>
		<i>( EUR )</i>
<b>Other variants of the Basic Components</b>		
403000SSA-US-00500	SAILOR mini-C Ship Security Alert System - (US VERSION). Basic system consisting of: - TT-3026M Antenna/Transceiver unit with built-in GPS - TT-3616D Break-Out Box - 403026-101 Pole Mount kit 1" - 403026-943 Connection cable, 20 meter - 403000SSA-914 Instant Alert activation buttons with 50 meter cable (2pcs) - 403000SSA-915 Test button with 50 meter cable - User / installation manual	2.450,00

### Cables

403000SSA-947	Connection Cable, 50 meter	385,00
403026-942	Connection Cable, 10 meter	179,00
403026-943	Connection Cable, 20 meter	250,00
403026-958	Connection cable 75M	825,00
403026-959	Connection cable 100M	1.075,00

### Mounting Accessories

403026-101	1" Pole Mount kit	72,00
403026-103	Adjustable pole/railing mount	72,00

### Power Supply

80119410	SAILOR NI63S Power supply, 110/220V AC to 24V DC, 7A, black	260,00
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## LocPoint

***Options & Accessories:***

***Item Number:***

***Description:***

***Price  
( EUR )***

***SMS Packages***

00343	100 SMS/Fax = EUR 60 (Unit price EUR 0,60)	60,00
00344	500 SMS/Fax = EUR 250 (Unit price EUR 0,50)	250,00
00345	1000 SMS/Fax = EUR 450 (Unit price EUR 0,45)	450,00

## SAILOR 150 FleetBroadband

<b>Basic Components:</b>		<i>Item Qty in Complete System:</i>	<i>Manufacturer's Suggested Retail Price Total ( EUR )</i>
<i>Item Number:</i>	<i>Description:</i>		
403744A-00500	SAILOR 150 FleetBroadband Basic system including: 403050C SAILOR 150 Above Deck Unit 403739A SAILOR Fleetbroadband Below Deck Unit lite 403670A Thrane IP handset (wired) incl cradle 10 meter antenna cable user/installation manual on CD  For ease of installation we strongly recommend to use the 403742A-920 Mast mount kit.	1	5.650,00
<b>Basic Components Cost:</b>			<b>5.650,00</b>

<b>Options &amp; Accessories:</b>		<i>Price ( EUR )</i>
<i>Item Number:</i>	<i>Description:</i>	
<b>Handsets</b>		
403670A-00500	Thrane IP Handset & Cradle	775,00
403670B-00500	Thrane IP Handset & Cradle Wireless	1.042,00
<b>Options</b>		
403738A-004	SAILOR SIM Lock	250,00
<b>Mounting Accessories</b>		
403738A-940	FleetBroadband extended cable support kit	580,00
403739A-940	Opt. Basic cable support kit	143,00
403742A-920	Mast mount kit	225,00
<b>Power Supply</b>		
406080A	SAILOR 6080 AC-DC Power Supply 300W/28V DC	750,00
8046650006	SAILOR PS4665 AC Power Supply 28V DC/25A (R&TTE), black	750,00

## SAILOR 250 FleetBroadband

<b>Basic Components:</b>		<i>Item Qty in Complete System:</i>	<i>Manufacturer's Suggested Retail Price Total ( EUR )</i>
<i>Item Number:</i>	<i>Description:</i>		
403742A-00500	<p>SAILOR 250 Fleet Broadband Basic system including: 403050A SAILOR 250 Antenna unit 403738A SAILOR FleetBroadband Terminal 403670A Thrane IP handset/Cradle (wired) 25 meter antenna cable user/installation manual</p> <p>For ease of installation we strongly recommend to use the 403742A-920 Mast mount kit.</p>	1	9.975,00
<b>Basic Components Cost:</b>			<b>9.975,00</b>

### Options & Accessories:

<i>Item Number:</i>	<i>Description:</i>	<i>Price ( EUR )</i>
<b>Other variants of the Basic Components</b>		
403742A-00510	<p>SAILOR 250 FleetBroadband Basic system including: 403050A SAILOR 250 Antenna unit 403738A SAILOR FleetBroadband Terminal - mounted in 19" Rack 403670A Thrane IP handset (wired) incl cradle Basic cable support kit 25 meter antenna cable user/installation manual</p>	10.575,00
<b>Handsets</b>		
403670A-00500	Thrane IP Handset & Cradle	775,00
403670B-00500	Thrane IP Handset & Cradle Wireless	1.042,00
<b>Options</b>		
403738A-004	SAILOR SIM Lock	250,00
<b>Mounting Accessories</b>		
403738A-940	FleetBroadband extended cable support kit	580,00
403742A-920	Mast mount kit	225,00
<b>Power Supply</b>		
406080A	SAILOR 6080 AC-DC Power Supply 300W/28V DC	750,00
8046650006	SAILOR PS4665 AC Power Supply 28V DC/25A (R&TTE), black	750,00

## SAILOR 500 FleetBroadband

<b>Basic Components:</b>		<i>Manufacturer's Suggested Retail Price</i>
<b>Item Number:</b>	<b>Description:</b>	<b>Item Qty in Complete System: Total ( EUR )</b>
403740A-00500	SAILOR 500 FleetBroadband Basic system including: 403052B SAILOR 500 Antenna unit 403738A SAILOR FleetBroadband Terminal 403670A Thrane IP handset/Cradle (wired) 406080A SAILOR AC/DC power supply 30 meter antenna cable user/installation manual	1 15.745,00
<b>Basic Components Cost:</b>		<b>15.745,00</b>

### Options & Accessories:

<b>Item Number:</b>	<b>Description:</b>	<b>Price ( EUR )</b>
<b>Other variants of the Basic Components</b>		
403740A-00510	SAILOR 500 FleetBroadband Basic system including: 403052A SAILOR 500 Antenna unit 403738A SAILOR FleetBroadband Terminal - mounted in 19" Rack 403670A Thrane IP handset (wired) incl cradle 406080A SAILOR AC/DC Power Supply 30 meter antenna cable Basic cable support kit user/installation manual	16.345,00
<b>Handsets</b>		
403670A-00500	Thrane IP Handset & Cradle	775,00
403670B-00500	Thrane IP Handset & Cradle Wireless	1.042,00
<b>Options</b>		
403738A-004	SAILOR SIM Lock	250,00
<b>Mounting Accessories</b>		
403738A-940	FleetBroadband extended cable support kit	580,00

## SAILOR Fleet33

<b>Basic Components:</b>		<i>Item Qty in Complete System:</i>	<i>Manufacturer's Suggested Retail Price Total ( EUR )</i>
<i>Item Number:</i>	<i>Description:</i>		
403088A-00500	SAILOR TT-3088A Fleet33 System (24V) Basic system including: - TT-3008G Fleet 33 Antenna Unit - TT-3038G Fleet 33 Transceiver Unit - TT-3622E Fleet 33 Cradle incl. 10 meter cable - TT-3620G Fleet 33 Control Handset - user/installation manual	1	9.200,00
<b>Basic Components Cost:</b>			<b>9.200,00</b>
<b>Sub-Components (required for full system):</b>		<i>Item Qty in Complete System:</i>	<i>Total ( EUR )</i>
<i>Item Number:</i>	<i>Description:</i>		
403064-944	Antenna Cable for Maritime mini-M and Fleet-33 - 20 meters TNC/TNC	1	315,00
406080A	SAILOR 6080 AC-DC Power Supply 300W/28V DC	1	750,00
<b>Additional Cost to Make a Complete System:</b>			<b>1.065,00</b>

### Options & Accessories:

<i>Item Number:</i>	<i>Description:</i>	<i>Price ( EUR )</i>
<b>Handsets</b>		
403084-952	10 Meter Cable for Transceiver/Distress Cradle	175,00
403084-954	25 Meter Cable for Transceiver/Distress Cradle	315,00
403084-956	40 Meter Cable for Transceiver/Distress Cradle	445,00
<b>Options</b>		
403084-007	STU III unlock pin-code for Fleet 77/55/33 systems	525,00
<b>Cables</b>		
403064-942	Antenna Cable for Maritime mini-M and Fleet-33 - 10 meters TNC/TNC	135,00
403064-944	Antenna Cable for Maritime mini-M and Fleet-33 - 20 meters TNC/TNC	315,00
403064-945	Antenna Cable for Maritime mini-M and Fleet-33 - 30 meters TNC/TNC	425,00
403064-946	Antenna Cable for Maritime mini-M and Fleet-33 - 40 meters TNC/TNC	525,00
403064-947	Antenna Cable for Maritime mini-M and Fleet-33 -50 meters TNC/TNC	675,00
403064-949	Antenna Cable for Maritime mini-M and Fleet-33 - 70 meters TNC/TNC	2.595,00
<b>Mounting Accessories</b>		
403064A-920	Antenna Mast Mount Kit	225,00

## SAILOR Fleet77

<b>Basic Components:</b>		<i>Manufacturer's Suggested Retail Price</i>
<i>Item Number:</i>	<i>Description:</i>	<i>Item Qty in Complete System: Total ( EUR )</i>
403084A-00500	SAILOR TT-3084A Fleet 77 System Basic system including: - TT-3008C Fleet 77 Antenna Unit - TT-3038C Fleet 77 Transceiver Unit incl. config module - TT-3622B Fleet 77 Distress Cradle incl. 10 meter cable - TT-3620F Fleet 77 Control Handset - PS4655 AC power supply - 25 meter antenna cable - user/installation manual - Including Option 403084-010 Fleet77, 128 kbps Unlock Pin Code	1 19.975,00
<b>Basic Components Cost:</b>		<b>19.975,00</b>

<b>Options &amp; Accessories:</b>		<i>Price ( EUR )</i>
<i>Item Number:</i>	<i>Description:</i>	
<b>Handsets</b>		
403622B-THR	SAILOR Fleet77 Handset Distress Cradle	835,00
403620G-THR	SAILOR Fleet Control Handset for Fleet 77/55/33	745,00
403084-952	10 Meter Cable for Transceiver/Distress Cradle	175,00
403084-954	25 Meter Cable for Transceiver/Distress Cradle	315,00
403084-956	40 Meter Cable for Transceiver/Distress Cradle	445,00
<b>Options</b>		
403084-007	STU III unlock pin-code for Fleet 77/55/33 systems	525,00
<b>Cables</b>		
403084-940	Fleet 77 Extended Cable Support Kit	630,00
403084-945	Antenna Cable for Fleet77/55, 25 meter	675,00
403084-947	Antenna Cable for Fleet77/55, 50 meter	925,00
403084-949	Antenna Cable for Fleet77/55, 70 Meter	2.435,00

## Extended Warranty

<b>Basic Components:</b>		<i>Item Qty in Complete System:</i>	<i>Manufacturer's Suggested Retail Price Total ( % )</i>
<b>Item Number:</b>	<b>Description:</b>		
660003	FLEX-3 Warranty add-on = FLEX-2 and warranty start at install: 2% of valid MSRP price, minimum EUR150 Must be purchased within 30 days after installation/sale to end-user, and is otherwise handled as Extended Warranty purchased later.	1	2,00
660001	FLEX-1 warranty add-on: 1,5% of invoice net amount, minimum EUR100 Must be purchased with the product.	1	1,50
660002	FLEX-2 warranty add-on: 2,5% of invoice net amount, minimum EUR100 Must be purchased with the product.	1	2,50
<b>Basic Components Cost:</b>			<b>6,00</b>

### Options & Accessories:

<b>Item Number:</b>	<b>Description:</b>	<b>Price ( EUR )</b>
<b>Extended warranty on SAILOR 150FB</b>		
660150-006	30-month Warranty (6 months extension) SAILOR 150 FleetBroadband	300,00
660150-012	3-Year Warranty (12 months extension) SAILOR 150 FleetBroadband	475,00
660150-024	4-Year Warranty (24 months extension) SAILOR 150 FleetBroadband	850,00
660150-036	5-Year Warranty (36 months extension) SAILOR 150 FleetBroadband	1.180,00
<b>Extended Warranty Flex SAILOR 150FB</b>		
660150-206	30 Month warranty FLEX2 - 6 month extension SAILOR	475,00
660150-212	3 Year warranty FLEX2 - 1 year extension SAILOR150	685,00
660150-224	4 Year warranty FLEX2 - 2 year extension SAILOR150	1.130,00
660150-236	5 Year warranty FLEX2 - 3 year extension SAILOR150	1.530,00
<b>Extended warranty on SAILOR 250FB and Fleet33</b>		
660250-006	30-month warranty (6 months extension) Fleet33/Fleet33+/SAILOR 250 FleetBroadband	540,00
660250-012	3-year warranty (12 months extension) Fleet33/Fleet33+/SAILOR 250 FleetBroadband	835,00
660250-024	4-year warranty (24 months extension) Fleet33/Fleet33+/SAILOR 250 FleetBroadband	1.500,00
660250-036	5-year warranty (36 months extension) Fleet33/Fleet33+/SAILOR 250 FleetBroadband	2.085,00
<b>Extended Warranty Flex SAILOR 250FB and Fleet33</b>		
660250-206	30 Monthe warranty FLEX2 - 6 month extension SAILOR 250FB	850,00
660250-212	3 Year warranty FLEX2 - 1 year extension SAILOR 250FB	1.210,00
660250-224	4 Year warranty FLEX2 - 2 year extension SAILOR 250FB	2.000,00
660250-236	5 Year warranty FLEX2 - 3 year extension SAILOR250	2.700,00
<b>Extended warranty on SAILOR 500FB</b>		
660500-006	30-month warranty (6 months extension) SAILOR 500 FleetBroadband	1.000,00

## Extended Warranty

660500-012	3-year warranty (12 months extension) SAILOR 500 FleetBroadband	1.500,00
660500-024	4-year warranty (24 months extension) SAILOR 500 FleetBroadband	2.650,00
660500-036	5-year warranty (36 months extension) SAILOR 500 FleetBroadband	3.750,00

### ***Extended Warranty Flex2 SAILOR 500FB***

660500-206	30 month warranty FLEX2 - 6 month extension SAILOR 500FB	1.500,00
660500-212	3 Year warranty FLEX2 - 1 year extension SAILOR 500FB	2.100,00
660500-224	4 Year warranty FLEX2 - 2 year extension SAILOR 500FB	3.440,00
660500-236	5 Year warranty FLEX2 - 3 year extension SAILOR 500FB	4.735,00

### ***Extended warranty on Fleet77***

660077-006	30-month warranty (6 months extension) Fleet77/Fleet77+	1.000,00
660077-012	3-year warranty (12 months extension) Fleet77/Fleet77+	1.500,00
660077-024	4-year warranty (24 months extension) Fleet77/Fleet77+	2.650,00
660077-036	5-year warranty (36 months extension) Fleet77/Fleet77+	3.750,00

### ***Extended Warranty Flex2 Fleet77***

660077-206	30-month warranty FLEX2 - 6 Month extension F77	1.625,00
660077-212	3 Year warranty FLEX2 - 1 year extension F77	2.250,00
660077-224	4 Year warranty FLEX2 - 2 year extension F77	3.650,00
660077-236	5 Year warranty FLEX2 - 3 year extension F77	5.000,00

## SAILOR Maritime mini-M System

		<i>Manufacturer's Suggested Retail Price</i>
		<i>Total</i>
		<i>( EUR )</i>
<b>Basic Components:</b>		
<b>Item Number:</b>	<b>Description:</b>	<b>Item Qty in Complete System:</b>
403064A-00510	SAILOR TT-3064A Maritime mini-M Basic system includes: - TT-3034B Transceiver Unit - TT-3007C Stabilized Antenna with LNA/HPA - TT-3622A mini-M cradle - TT-3620C mini-M handset - 403064-942 Antenna Cable, 10 meter - 403617A Fax/Phone switch - 403064A-920 Mast Mount Kit - User/Installation manual	1
		5.250,00
		<b>Basic Components Cost:</b>
		<b>5.250,00</b>
<b>Sub-Components (required for full system):</b>		
<b>Item Number:</b>	<b>Description:</b>	<b>Item Qty in Complete System:</b>
80119410	SAILOR N163S Power supply, 110/220V AC to 24V DC, 7A, black	1
		260,00
		<b>Additional Cost to Make a Complete System:</b>
		<b>260,00</b>
<b>Options &amp; Accessories:</b>		
<b>Item Number:</b>	<b>Description:</b>	<b>Price ( EUR )</b>
<b>Options</b>		
403064-107	STU III unlock pin code for mini-M	525,00

## SAILOR SC4000 Iridium

		<i>Manufacturer's Suggested Retail Price</i>	
<b>Basic Components:</b>		<i>Item Qty in Complete System:</i>	<i>Total ( EUR )</i>
<i>Item Number:</i>	<i>Description:</i>		
404120A-00500	SAILOR SC4000 Iridium System, T&T Blue - SAILOR ST4120 Iridium fixed mount transceiver unit 1.5 m power cable - MKIV  - SAILOR SC4150 Iridium fixed mount control handset with cradle incl. 3.0 m cable  - SAILOR SA4110 Iridium fixed mount antenna	1	2.500,00
<b>Basic Components Cost:</b>			<b>2.500,00</b>
<b>Sub-Components (required for full system):</b>		<i>Item Qty in Complete System:</i>	<i>Total ( EUR )</i>
<i>Item Number:</i>	<i>Description:</i>		
80119410	SAILOR NI63S Power supply, 110/220V AC to 24V DC, 7A, black	1	260,00
<b>Additional Cost to Make a Complete System:</b>			<b>260,00</b>

### Options & Accessories:

<i>Item Number:</i>	<i>Description:</i>	<i>Price ( EUR )</i>
<b>Other variants of the Basic Components</b>		
404120A-00600	SAILOR SC4000 Iridium System, Black Grey - SAILOR ST4120 Iridium fixed mount transceiver unit 1.5 m power cable - MKIV  - SAILOR SC4150 Iridium fixed mount control handset with cradle incl. 3.0 m cable  - SAILOR SA4110 Iridium fixed mount antenna	2.500,00
404120A-01500	SAILOR SC4000 Iridium System, Green - SAILOR ST4120 Iridium fixed mount transceiver unit 1.5 m power cable - MKIV  - SAILOR SC4150 Iridium fixed mount control handset with cradle incl. 3.0 m cable  - SAILOR SA4110 Iridium fixed mount antenna	2.500,00
<b>Transceiver variants</b>		
83412000	SAILOR ST4120 Iridium fixed mount transceiver unit, Green Incl 1.5 m power cable - MKIV	2.200,00
8341200006	SAILOR ST4120 Iridium fixed mount transceiver unit, Black/Grey Incl 1.5 m power cable - MKIV	2.200,00

## SAILOR SC4000 Iridium

8341200009	SAILOR ST4120 Iridium fixed mount transceiver unit, Blue incl 1.5 m power cable - MKIV	2.200,00
<b>Handsets</b>		
8041500009	SAILOR SC4150 Iridium fixed mount control handset with cradle incl. 3,0 m cable, Blue	650,00
80415010	SAILOR SC4150 Iridium fixed mount control handset with cradle incl. 3,0 m cable, Black	650,00
<b>Cables</b>		
56.171	Data cable 3m 9 pol D-sub - male/female for connection to PC	58,00
77.518	Coaxial cable - 19 m length Sucofeed 1/2" HF	665,00
77.519	Coaxial cable - 30 m length Sucofeed 1/2"	1.155,00
E62.415	Coax cable RG 214/u 2 x screen, antenna cable - per meter	15,00
<b>Mounting Accessories</b>		
736211	Angle Mounting Bracket for Iridium Antenna 90 Degree, Chromium-plated for max. 2" pipe	35,00
736212	Pipe mounting bracket for IRIDIUM antenna, black, anodized for 2" pipe	45,00
79.001	N-connector for sucofeed 1/2" for 77.519	50,00
79.002	N-connector for sucofeed 1/2" for 77.518	50,00
79.004	N-connector for sucofeed, female	70,00
E62.147	N-connector, incl. crimp tube for RG214/U	30,00
<b>Power Supply</b>		
80119410	SAILOR NI63S Power supply, 110/220V AC to 24V DC, 7A, black	260,00
<b>Miscellaneous</b>		
404130A	Iridium Fax Adaptor (G3)	485,00
80419610	H4196 Connection splitter box for additional handset, black	160,00

## THRANE IP Handset

***Options & Accessories:***

***Item Number:***

***Description:***

***Price***

***( EUR )***

***Handsets***

403670A-00500	Thrane IP Handset & Cradle	775,00
403670B-00500	Thrane IP Handset & Cradle Wireless	1.042,00

## SAILOR 60 SATELLITE TV

<b>Basic Components:</b>		<i>Item Qty in Complete System:</i>	<i>Manufacturer's Suggested Retail Price Total ( EUR )</i>
<i>Item Number:</i>	<i>Description:</i>		
403760A-00500	SAILOR 60 satellite TV System: Consisting of a - 60 cm Satellite TV Antenna Unit - Antenna Control Unit - SAILOR N163S Power Supply Unit - 25 meter Antenna Control Cable	1	9.175,00
<b>Basic Components Cost:</b>			<b>9.175,00</b>

### Options & Accessories:

<i>Item Number:</i>	<i>Description:</i>	<i>Price ( EUR )</i>
<b>Other variants of the Basic Components</b>		
403760A-00510	SAILOR 60 satellite TV System US-version: Consisting of a - 60 cm Satellite TV Antenna Unit - Antenna Control Unit - SAILOR N163S Power Supply Unit - 25 meter Antenna Control Cable	9.175,00

### Cables

403760A-947	Opt. 947, Control Cable 50m	141,00
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## SAILOR 90 SATELLITE TV

<b>Basic Components:</b>		<i>Item Qty in Complete System:</i>	<i>Manufacturer's Suggested Retail Price Total ( EUR )</i>
<i>Item Number:</i>	<i>Description:</i>		
403761A-00500	SAILOR 90 satellite TV System: Consisting of a - 90 cm Satellite TV Antenna Unit - Antenna Control Unit - SAILOR N163S Power Supply Unit - 25 meter Antenna Control Cable	1	13.250,00
<b>Basic Components Cost:</b>			<b>13.250,00</b>

### **Options & Accessories:**

<i>Item Number:</i>	<i>Description:</i>	<i>Price ( EUR )</i>
<b>Other variants of the Basic Components</b>		
403761A-00510	SAILOR 90 satellite TV System US-version: Consisting of a - 90 cm Satellite TV Antenna Unit - Antenna Control Unit - SAILOR N163S Power Supply Unit - 25 meter Antenna Control Cable	13.250,00

### **Cables**

403760A-947	Opt. 947, Control Cable 50m	141,00
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## SAILOR 700 VSAT

<b>Basic Components:</b>		<i>US Manufacturer's Suggested Retail Price</i>	
<b>Item Number:</b>	<b>Description:</b>	<b>Item Qty in Complete System:</b>	<b>Total ( USD )</b>
407120A	SAILOR 700 VSAT Basic system including: - TT-7002A above deck Unit - TT-7012A antenna control unit - TT-7022A VSAT modem unit - 403670A-00500 IP Handset & Cradle - 30 meter cable ACU-ADU power - 30 meter cable ACU-ADU modem - installation manual	1	39.995,00
<b>Basic Components Cost:</b>			<b>39.995,00</b>

<b>Options &amp; Accessories:</b>		<b>Price ( USD )</b>
<b>Item Number:</b>	<b>Description:</b>	
<b>Handsets</b>		
403670A-00500	Thrane IP Handset & Cradle	1.163,00
403670B-00500	Thrane IP Handset & Cradle Wireless	1.563,00



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